



# A collaborative digital approach generates 4X increase in conversions for Cinéart NL

#### Cinéart

Cinéart Netherlands is a part of the successful Benelux independent film distribution house which was founded in the mid-1970s. Through its distribution activities across theatrical, VOD, streaming and TV, Cinéart passionately strives to connect with audiences to help them discover and enjoy the stories in their great film slate.

Having used the **usheru Select showtimes widget** since May 2023 to bring movie webpages to life, Cinéart accepted an offer from usheru to do a **collaborative diagnostic** on both sides (the Cinéart.nl website and campaigns, and on the usheru Select solution). The goal was **to improve the overall conversion performance** of the usheru Select implementation on the website, and to **drive more box office sales** for Cinéart.

### **Shared Objectives**



Optimise the eCommerce journey of Cinéart's web traffic



Improve the UX of showtimes discovery to maximise box office sales for each film

#### **Collaborative Solution**

In partnership, the two sides identified areas for improvement, including identifying **drop-off in the customer journey** online at a point preceding the purchase process.

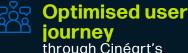
A suggestion by Cinéart to **reverse the search order for users** to display date first (Cinema second) was welcomed and developed by the usheru technical team. The results speak for themselves (see below).

#### Results



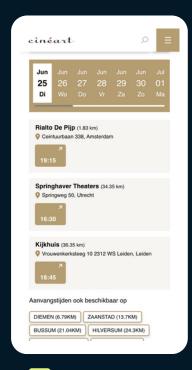
## **4X Conversion Growth**

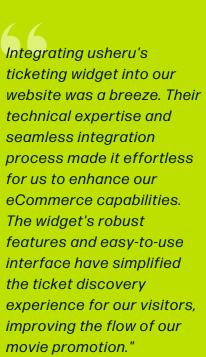
More visitors clicking through to the cinema



through Cinéart's website film discovery

www.usheru.com/select





Thomas Vriesema
Online Marketeer
Cinéart Netherlands

